

Matthew SMITH

Global Head of IoT Market Development, Cisco Systems Inc.

Matthew Smith joined Cisco in 2000, is based in Hong Kong and leads a global team, driving the creation of disruptive market opportunities arising from the emerging digital economy. Matthew's charter is to work with large Multi-National and Government customers to develop strategies and solutions for outcome based technology solutions. He also is the global head of market development in Internet of Things



Prior to joining Cisco, Matthew had a varied career starting as an aircrew officer in the Royal Navy. He also served as an Inspector in the Royal Hong Kong Police and worked for a Big Four Accounting firm.

Cisco was recently named the leading proponent of Smart Cities Globally by [Navigant](#).