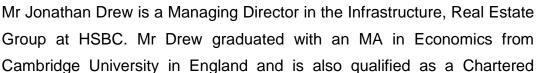




Mr Jonathan Drew

Managing Director in Infrastructure, Real Estate Group
The Hong Kong and Shanghai Banking Corporation Ltd





Accountant. Mr Drew started his banking career more than 20 years ago in London and after working in rapidly emerging Latin America and raising capital for large scale projects in the Middle East has been based in Hong Kong since 1997 witnessing first-hand the rapid growth of Asia and notably China. During this time he has been involved in successful transactions across a wide range of sectors including advising on and arranging finance for projects that produce and deliver energy (renewable and non-renewable) and transport people and resources from source to point of consumption as well as a wide range of infrastructure projects in social and education sectors with a focus on resource efficiency and sustainability. These transactions have involved supporting projects, corporates and institutions to approach various financial markets and structuring innovative and tailored products including green bonds and loans to meet the often large and specific needs of clients in markets with very distinct financial and regulatory characteristics. Mr Drew is responsible for driving HSBC's Sustainable Finance initiative across the Asia region for the banking business and also chairs the Asia Pacific Loan Market Association Green Loan Committee.